



**Kim Scott**  
**Vice President, Business**  
**Development & Marketing**

Kim joined Blach in 2004 when she graduated from the University of California at Berkeley with a B.S. in Civil Engineering. Initially hired as a project engineer, she was quickly promoted to project manager. Kim's strong client relations skills coupled with her keen business sense and thorough, strategic understanding of construction, led to her move into business development. As director of education services, she was instrumental in spearheading Blach's successful

education market and business development efforts for all K-12 and higher education pursuits. Her intense focus on client service, combined with the credibility she has earned throughout the industry, make her naturally suited for her current position as vice president, business development & marketing.

Kim's experience spans a variety of project types and delivery methods. She is highly skilled at managing cross-functional teams and works closely with operations and preconstruction groups to identify and deliver the best approach for each individual project. In addition to overseeing project pursuits in the corporate, education, mixed use and institutional sectors, Kim stays abreast of current legislation pertaining to public construction and delivery methods, working closely with Blach's public construction attorney to educate clients, partners and colleagues.

A 2017 recipient of the prestigious YWCA of Santa Clara Valley "Tribute to Women and Industry" (TWIN) Award in recognition for her leadership qualities and community impact, Kim is actively involved with several state-wide organizations focused on advancing education.



**Education**

B.S., Civil Engineering  
University of California, Berkeley



**Affiliations**

Member, Coalition for Adequate School Housing (CASH)  
Member, Community College Facility Coalition (CCFC)  
Board Member, California Association of School Business Officials (CASBO) Northern Section  
Editorial Board Member, School Construction News  
Board Member, Stellar Academy for Dyslexics



**Awards**

*Tribute to Women and Industry (TWIN)*, 2017, YWCA of Santa Clara Valley  
*40 Under 40*, 2019, Silicon Valley Business Journal